



EXPOPROTECTION AWARDS

Are you proud to be launching a new product or service?

Try your luck to gain recognition and boost your profile in the industry by participating in our 2020 Expoprotection awards judged by our panel of experts.

For all entrants:

- Your product and your brand will be included in the "Awards" press release
- Your product and brand will be mentioned in the show's general press kit and in the "Awards" section of the official guide

And if your product wins a prize:

- Your product and your brand will be featured on the show's social media
- Participation in the Expoprotection Awards ceremony
- Presentation in the "winners" press release
- Awards logo on your stand in the map
- Interview broadcast on Infoprotection
- "Awards Winner" advertising banner for your stand

€ 520 excl. VAT € ..... excl. VAT

AWARDS + ADVERTISING BANNER "CANDIDATE FOR THE AWARDS" **NEW!**

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- Your product and brand will be mentioned in the show's general press kit and in the "Awards" section of the official guide
- "Awards candidate" advertising banner for your stand

And if your product wins a prize:

- Your product and your brand will be featured on the show's social media
- Participation in the Expoprotection Awards ceremony
- Presentation in the "winners" press release
- Awards logo on your stand in the map
- Interview broadcast on Infoprotection
- "Awards Winner" advertising banner for your stand

€ 790 excl. VAT € ..... excl. VAT

## Discounts

Please tick the relevant boxes:

- 15% loyalty discount** (reserved for exhibitors who ordered promotional tools at Expoprotection 2018)

### A AWARDS TOTAL:

- 1 - Gross total excl. VAT: € .....
- 2 - Loyalty discount = Gross total excl. VAT x 15%: € .....
- 3 - Volume discount =  
(Gross total excl. VAT - Loyalty discount) x .....%: € .....
- 4 - VAT 20 %\*\* = Net total excl. VAT x 20 %: € .....

**AWARDS TOTAL INCL. VAT** € .....

\*No VAT exemption regardless of the country of the company concerned.

\*\*VAT is not applicable for foreign taxable companies, but those from EU member states must declare their VAT ID No (Art. 44 & 196 of Directive 2006/112/EC, as modified).

## Payment conditions for communication tools

Payment for communication tools: **50% of the total amount including VAT on receipt of the booking order, the balance to be paid upon receipt of the invoice. Bank transfers to: Reed Expositions France / Expoprotection 2020.**

Bank code	Branch code	Account N°	RIB Key	Bank Address	EC community N°	Reference
30066	10947	00010067602	68	CIC SUD SAINT AUGUSTIN GCE 102 bld Haussman - F - 75008 Paris	FR 92 410 219 364	Expoprotection 2020
IBAN code: FR 76 3006 6109 4700 0100 6760 268						

For transfers from foreign exhibitors, it is imperative that the mention "payment free of charge for the beneficiary" be written on the transfer order.  
CIC SWIFT code: CMCIFRPP.

I, the undersigned.....

declare that I have been informed of the general terms and conditions of sale inclosed and accept them unreservedly.

Date.....

Exhibitor name.....

Signatory name.....

Stamp and signature (mandatory)

# GENERAL TERMS AND CONDITIONS OF SALE

These terms and conditions apply to the sale of advertising space in the derivative products of the Expoprotection trade show (show's official catalogue, newsletter, etc.) and on the website located at [www.expoprotection.com](http://www.expoprotection.com) ou [www.infoprotection.fr](http://www.infoprotection.fr). The derivative products and website of the Expoprotection trade show are hereinafter referred to as the "Communication Tools".

Any request to place an advertisement in Expoprotection's communication tools is considered firm and binding on the advertiser as soon as it has been registered by Reed Expositions France. If the request is made by an agent, it is binding on both the agent and the advertiser, in particular concerning payment. The agent must have a letter of authority from the advertiser which must specify the scope and duration of his mandate.

In the event of inconsistency between these general terms and conditions of sale and the terms and conditions of purchase of any advertiser, it is agreed that these general terms and conditions of sale shall prevail.

The advertiser agrees to provide any and all documents or offset transparencies necessary for the printing and/or on-line placement of the advertiser's message within the agreed lead times. Technical costs if any shall be borne by the advertiser.

The advertiser shall comply with any and all instructions issued by Reed Expositions France and indicated in Reed Expositions France's commercial documents concerning the supply of technical materials (e.g. format of advertising banners).

In the event that the production of the advertisement is followed up by the communication unit of the Expoprotection Trade Show, a proof may be submitted to the advertiser, in which case the advertiser shall be obligated to indicate any required changes by return mail. Failure to respond within the applicable lead time shall be deemed tacit acceptance. In the event of non-compliance with the lead times for the submission of technical materials, an advertisement indicating the advertiser's corporate name and particulars shall be produced at the advertiser's expense.

Lead time for on-line placement: 3 working days from the date of receipt of technical materials.

If an order is canceled for any reason whatsoever, the 50% down payment shall be vested with Reed Expositions France.

Reed Expositions France waives any liability in respect of any and all technical materials that have not been recovered by the advertisers or their agents within three months from the last time such materials have been published.

The registration by Reed Expositions France of a request for the insertion of an advertisement only grants the advertiser the right to occupy the space reserved for such advertisement. The space, form and mode of posting of the proposed advertisements and the related prices are

indicated in the purchase order attached hereto. Prices do not include technical costs such as, where applicable, the cost of creation and production of the advertisements. Except for those spaces indicated in the publication price list, no space may be guaranteed, regardless of the indications placed by the advertiser on the request for advertising publication.

The copy and visuals of an advertisement and in particular brands and designations are published under the sole responsibility of the advertiser. In particular, the advertiser alone is responsible for the payment of any reproduction rights for photographs used.

The advertiser hereby releases Reed Expositions France, the publisher, the printer and any and all third parties from any civil or criminal liability they may incur because of advertisements that have been published at the advertiser's request. The advertiser guarantees Reed Expositions France, the publisher, the printer and any and all third parties against any claims asserted by third parties in respect of the content of such advertisements. The advertiser accordingly agrees to defend at its own expense Reed Expositions France, the publisher, the printer and any and all third parties in the event that proceedings or claims are brought or asserted against them in respect of the contents, data, information, messages etc. included in the advertisements, and the advertiser shall be responsible for any indemnification due to make whole any loss that may have been sustained.

Reed Expositions France may in no event be held liable beyond a total amount corresponding to 2/12th of the total annual amount collected for the corresponding service, not including any extension or renewal period.

The advertiser waives all recourse against Reed Expositions France or a third party, in the event of loss, destruction, damage or prejudice resulting from the interruption or disruption of the Activity, caused directly or indirectly by the failure of any computer, data processing equipment, multimedia micro-circuit, operating system, microprocessor (computer chip), integrated circuit or similar component, or by any software, whether or not it is the property of Reed Expositions France.

No error due to Reed Expositions France, the publisher, the printer or any and all third party in respect of an advertisement shall in any event result in the cancellation of such advertisement. The correction shall be made in the catalogue or the following advertising products.

No claim shall be accepted unless it is made in writing within eight days from the date of insertion or on-line placement.

No delay in, suspension of or cancellation of the circulation of the advertisement in particular because of technical default due to the operation of the Internet or for any reason beyond the control of Reed Expositions France shall justify any refusal to pay even part of the amounts due by the advertiser or its agent, or shall create a right to a new

insertion at the expense of Reed Expositions France or to indemnification in any manner whatsoever, in favour of the advertiser or his agent.

Also, Reed Expositions France may in no event be held liable for accidental or voluntary damage made to the advertiser by third parties because of their being connected to the Internet.

The personal data provided by the advertiser to Reed Expositions France is necessary for the fulfillment, administration, management and execution of the advertising space order. The individual identified in the advertising space order and later communications may be contacted by Reed Expositions France, its partners and its subcontractors for the purposes of facilitating Services offered and the experience of both the advertiser and Reed Expositions France, subject to the privacy policy which is displayed on the website located at <http://www.expoprotection.com>.

In accordance with the European General Data Protection Regulation (GDPR) (EU) 2016/679, the advertiser enjoy a right of access, opposition, erasure, and rectification of its personal data, which he may exercise by contacting Reed Expositions France: [vosdroits@reedexpo.fr](mailto:vosdroits@reedexpo.fr).

In accordance with press and publishing practice, Reed Expositions France is free to refuse an advertisement without being obliged to give reasons for its refusal.

Placements are made in accordance with the dates reserved by advertisers. Invoices are issued on the basis of such reserved dates and must be paid upon receipt. Where an advertiser places an order through an agency appointed as the advertiser's agent, the invoice shall be sent to the agency with a copy to the advertiser.

50% of the pre-tax price of the advertisement shall be payable upon delivery of the purchase order, the remainder being due upon receipt of the invoice.

If the advertiser fails to make any payment upon the due date, all amounts due shall become immediately payable in full, plus liquidated damages set at 10% of all amounts that have fallen due and remain unpaid. In addition, any late payment shall give rise to the application of an indemnity for late payment at a rate equal to one and a half times the legal rate. A recovery fee of 40 euros will be automatically due to Reed Expositions France in case of any failure to pay on due dates. Such fee will be due in addition to any indemnity due to the debtor.

**THE BOND BETWEEN THE ADVERTISER AND REED EXPOSITIONS FRANCE IS ENTIRELY AND EXCLUSIVELY GOVERNED BY FRENCH LAW. ANY DISPUTE SHALL FALL WITHIN THE JURISDICTION OF THE NANTERRE COURTS.**

All applications for insertion of advertisements imply the acceptance of the above general terms and conditions.

## YOUR CONTACTS

### ORGANISATION

Reed Expositions France - Salon Expoprotection  
52/54 quai de Dion-Bouton - 92800 PUTEAUX - France  
[www.expoprotection.com](http://www.expoprotection.com)

### SALES TEAM

**Patricia Jacquot**  
Security & Firefighting Area  
Key Account Manager  
Tel.: +33 (0)1 47 56 50 45  
[patricia.jacquot@reedexpo.fr](mailto:patricia.jacquot@reedexpo.fr)

**Marta Kostetska**  
Workwear, Components and Hand protection Sectors  
Sales Representative  
Tel.: +33 (0)1 47 56 21 27

### SALES ADMINISTRATION TEAM

If you are an exhibitor from the  
"Occupational & Industrial risks" area:  
 **Clothilde Recurt**  
Tel.: +33(0)1 47 56 65 75  
Fax.: +33(0)1 47 56 24 70  
[clothilde.recurt@reedexpo.fr](mailto:clothilde.recurt@reedexpo.fr)

### EXPOPROTECTION&YOU CUSTOMER SERVICE

Tel: +33 (0)1 47 56 21 21  
[serviceclient@expoprotection.com](mailto:serviceclient@expoprotection.com)

**Florian Lafitte**  
Occupational & Industrial Risks Area  
Sales Manager  
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[florian.lafitte@reedexpo.fr](mailto:florian.lafitte@reedexpo.fr)

**Nathalie Charbonnier**  
Account Manager  
Tel.: +33 (0)1 47 56 21 95  
[nathalie.charbonnier@reedexpo.fr](mailto:nathalie.charbonnier@reedexpo.fr)

If you are an exhibitor from  
the "Security & Firefighting" area:  
**Christelle TINVAL**  
Tel.: +33(0)1 47 56 52 12  
Fax.: +33(0)1 47 56 24 70  
[christelle.tinval@reedexpo.fr](mailto:christelle.tinval@reedexpo.fr)

## Stay connected!

 [www.facebook.fr](http://www.facebook.fr)  
Visit the "Expoprotection" fan page

 [www.linkedin.com](http://www.linkedin.com)  
Join the Expoprotection group

 [@expoProtection](http://www.twitter.com)  
Get all the latest Risk Prevention  
and Management news

And of course...

[www.infoprotection.fr](http://www.infoprotection.fr) / [www.expoprotection.com](http://www.expoprotection.com)